STANDARD SPECIFICATION FORMAT

Model Year: Version: Author: Issue Date:

OXO KEY: S 0 NA NCO

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L319 Discovery 15MY Programme

15MY L319 15MY **Richard Gavan** 21/5/2014

Standard - the feature is standard to a particular derivative Optional - the feature is optional to a particular derivative and must correspond to a priced feature Not Available - the feature or pack is not available to a particular derivative No Cost Option - to be used where feature can be chosen at zero cost Pack - the feature is only available as part of a pack Linked Option - the option has a relationship with another option that means they must be ordered together

The Worksheets included in this OXO document are as follows Change Log Market Listing **Generic Groups** Markets In Full **Standard Fitment**

Imported Data **Territorial Features**

Colour & Trim

Provides summary information on specification groups & derivative line up for each market Details the generic specifications and variances from these specifications Details the full specifications for the Market Groups Indicates features that are standard on all derivatives for all markets

Provides summary information for features that have territorial & legal assumptions from the Master Market Requirements Matrix Marketing Fitment Policy (S = Standard / A = Available / NA = Not Available) Provides information on colour and trim availability

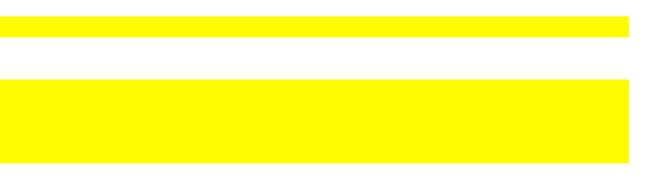
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| This file is classified as follows according to the Global Marketing GIS1 matrix Record title: Security Classification: Retention period: | Product & Marketing Brief CONFIDENTIAL 10 years |
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| Retention Qualifers: | T |
| Issue/ Change Log | Description |

Issue 1-14/5/2014 Issue 2-29/5/2014

Issue 1 of Discovery 15MY Price List distributed Price amendment on metallic paint (024AZ) on SE and SE Tech derivatives



Highlights changes which have occurred since the last OXO version was issued.

| Discovery 15MY Pricing Bulletin | | Issue date | 5/15/14 | | | | | | | |
|---------------------------------|--------------------|---|---|----------------------------------|-----------------------|--------------------------|------------------------|-------------------------------|-----------------------|--|
| onfidential | | | | | | | | | | LAND- ROVER |
| | | | | | | | | | | ABOVE AND BEYOND |
| | | | | | | | | | | |
| | | | | | | | | | | |
| arket | | United Kingdom | | Brand | Land Rover | | | Effective From | l | 5/15/14 |
| istributor | | Land Rover | | Model | Discovery | | | Effective Until | | Further Notice |
| ustomer Code | | All UK Dealers | | Model Year | 001BV 2015 Model Year | | | Issue Number | | 1 |
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| erivatives | | | | | | | | | | |
| erivatives Model Code | Pack Code | Derivative Description | n | | | List Price | VAT | VED | 1st Reg Fee | OTR Price |
| | Pack Code 250FT | Derivative Description Discovery 3.0L SD | | Auto 5 Door SE | | List Price £34,087.50 | VAT £6,817.50 | VED £635.00 | 1st Reg Fee £55.00 | |
| Model Code | 250FT | Discovery 3.0L SD | V6 Diesel 4WD | | | | | £635.00 | - | £41,595.00 |
| Model Code HSVH | 250FT 250FU | Discovery 3.0L SD Discovery 3.0L SD | V6 Diesel 4WD V6 Diesel 4WD | Auto 5 Door SE | Tech | £34,087.50 | £6,817.50 £7,800.83 | £635.00 £635.00 | £55.00 | £41,595.00 £47,495.00 |
| HSVH HSVH | 250FT | Discovery 3.0L SD | V6 Diesel 4WD V6 Diesel 4WD V6 Diesel 4WD | Auto 5 Door SE Auto 5 Door HS | Tech E | £34,087.50 £39,004.17 | £6,817.50 | £635.00 £635.00 £635.00 | £55.00 £55.00 | £41,595.00 £47,495.00 £54,495.00 |

| | Model Code Pack Code | | HSCH 250HC | HSVH 250CS | HSVH 250FR | HSVH 250FS | HSVH 250HB |
|---|---|---|---|--|---|---|--|
| Feature Code | Description | Comments and Care Points | Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price | Discovery 3.0L SDV6 Diesel 4WD Auto SE Price | Discovery 3.0L SDV6 Diesel 4WD Auto SE Tech Price | Discovery 3.0L SDV6 Diesel 4WD Auto HSE Price | Discovery 3.0L SDV6 Diesel 4WD Auto HSE Lux Price |
| 017AE 017AF | Convenience Pack (P9) Bright Pack (P5) | See Pack Content Tab for feature content. See Pack Content Tab for feature content. Constituant Pack Contents Standard on Commercial XS and appear seperately in Standard Features in VISTA. All other derivatives display Bright Pack 017AF | NA | | | NA | N/ |
| 017AO | Commercial Convenience Pack (P7) | See Pack Content Tab for feature content. Only available with Xenon Headlamps 064CW or 064CS, or with Adaptive Xenon Headlamps 064DI or 064DJ. Includes 040AQ Heated Windscreen Washer Jets. | S | S | S | S | |
| 019AT 022AZ 024AZ 024BC 024BR | Sunroof-Electric, tilt/slide front glass and fixed glass Alpine roof Rear Air Conditioning Metallic Paint Solid Paint Premium Metallic Paint | | S NA NA £600.00 S £1,600.00 | £715.00 £600.00 S | £1,075.00 £715.00 £600.00 S | S £715.00 NCO S | NA £715.00 NCC £1,000.00 |
| 025DY 025EB 025JB 025KN | Bluetooth Phone Connection Home Link DAB Radio Land Rover Audio System | Requires Automatic Headlamps with High Beam Assist (030NT) on all derivatives and additional Xenon Headlamps (064CW) on SE (DAB, DAB+, DMB) Includes 8 speakers, radio, Single Slot CD player, | £245.00 S | S | S | S | £245.00 |
| 025LM | Meridian Audio System (380 Watts) | Auxiliary input, 4.2" TFT Colour Display (80 Watts) Includes 11 Speakers, Subwoofer, 380 W Meridian Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. | NA S | S £1,250.00 | NA S | NA S | <u>N</u> / N/ |
| 025LN 025PA 027BY | Meridian Surround Audio System (825W) In Control Apps Electronic Air Suspension | Includes 17 speakers, subwoofer, 825W Meridian Surround Sound System with radio and single slot CD player, Single USB &Scroll iPod connectivity, MP3 disc and file compatibility Only available with High & Premium ICE. Includes variable ride height and Terrain Response | NA £350.00 S | NA S | £350.00 S | £350.00 S | £350.00 |
| 027CC 028BT 028EG 029IR 029IS 029QM | Rear Axle Locking DifferentialTowing Pack 13 Pin (Euro Type)Towing Pack 12N 7 PIN (UK Type)Spare Wheel Alloy Full SizeSpare Wheel Steel Reduced Section20" 5 split-spoke Style 510 with Diamond Turned and Gloss Black Finish | Pirelli Scorpion Zero Tyres. Standard with 20" wheels. Not available with 19" wheels | £750.00 £510.00 £510.00 £185.00 \$ £1,220.00 | £510.00 £510.00 £185.00 S | £510.00 £510.00 £185.00 S | £510.00 £510.00 £185.00 S | £750.00 £510.00 £510.00 £185.00 |
| 029QS 029SP 029SV 029TH 029TJ | 19" 10 Spoke Style 103 20" 5 Split-Spoke Style 510 with High Gloss Black Finish 19" Alloy 7 Spoke Style 703 19" Alloy 7-Split Spoke Style 704 20" Alloy 5-Split Spoke Style 511 | Pirelli Scorpion Zero Tyres. Standard with 20" wheels. Not available with 19" wheels Pirelli Scorpion Zero Tyres. Standard with 20" wheels. Not available with 19" wheels | NA £205.00 £205.00 £1,015.00 | S P4 £205.00 £205.00 | NA P4 \$ £205.00 | NA P4 NA NA | NA P4 NA NA £1,015.00 |
| 030NT 031BC | Auto High Beam Assist Powerfold Mirrors | Only available with Xenon (064CW) or Xenon Adaptive Lights (064DI) Discovery logo approach lamp only available when the following are selected either as individual features or together; Camera, Blind Spot Monitor with Closing Vehicle Sensing, Reverse Traffic Detection with Blind Spot Monitor and Closing Vehicle Sensing, Wade Aid | £1,013.00 £155.00 | | | | £1,013.00 |
| 031CE 032BV 032CG | Illuminated Vanity Mirrors Leather Steering Wheel Extended Leather Pack (P10) | See Pack Content Tab for feature content. Only available with 033HJ Windsor Leather Seats. Not available with the Premium pack P17 | £215.00 P2, P9 S | | | S S S | NA |
| 032DE 032DF | Exterior Upgrade Pack Electric Seat without Memory (10 x 8) | Includes colour coded wheel arches, colour coded rear bumper, Colour Coded Rear Applique Panel, Oberon Door handles, Brunel Fender Vents, Brunel Grille Mesh, Dark techo Silver Tow Eye Cover | NA £405.00 | | S | £765.00 | N/ |
| 032DR 032DT | Wood and Leather Steering Wheel Perforated Leather Steering Wheel | aft, recline, height, tilt. Lumbar adjustment for driver only. Duo-tone. Rim in ebony or Aribica (to match interior selection) | £815.00 NA | NA | NA | £465.00 | NA £465.00 |
| 032DV 032EG | Heated leather Steering Wheel Premium Exterior Upgrade | Not available with 032DT as perforated leather Steering wheel includes heating functionality. Includes colour coded wheel arches, colour coded rear bumper, Colour Coded Rear Applique Panel, colour coded Door handles, Atlas Fender Vents, Atlas Grille Mesh, White Silver Tow Eye Cover | NA £180.00 | | | | |
| 032EE | Black Design Pack 20" Alloys (P4) | See Pack Content Tab for feature content. Only available with the Exterior Upgrade 032DE or Premium Exterior Upgrade 032EG. When removing Pack, dealer must positively select Standard/Required wheel. When removing pack, dealer must positively select Standard Roof Rails. | NA | NA | NA | S | e |
| 033AS 033BI 033BV 033CT | Leather Seats 7 seats Heated Seats- Driver and Passenger Electric Seats with Memory (12 x 8) | Without Front Armrests Only available on HSE and with 033AS leather or 033HJ Windsor Leather Seats. Includes fore/aft, recline, height, tilt. Lumbar driver only. 2 x bolsters driver only on | NA S NA £305.00 | £1,575.00 S | S S | £1,900.00 NA S NA | £800.00 |
| 033DE 033EQ 033HJ | Manual Front Seat Adjustment (6 way) Heated Front and Rear Seats Windsor Leather Seats | when 033HJ Windsor Leather Seats are selected Fore/aft, recline, height Only available with 033CT Electric Seats with Memory and Windsor Leather Invoice Indentifiers (033MA or | NA S NA | NA S NA | NA S NA | NA | N/ |
| 040AK 040AU 041CB | Heated Windscreen Intelligent Stop/Start Technology Vision Assist Pack (P15) | 033MB). Includes Windsor Leather Cubby Box Lid, Electrically Adjustable Seat Bolsters, Electric Seats with Memory Includes 040AQ Heated Washer Jets See Pack Content Tab for feature content. | NA S S | S S | S S | S S | |
| 043AH 043AV 045AC 047AB | Park Heating without Remote Park Heating With Remote Control Front Centre Console Cooled Cubby Box Privacy Glass | Only available with High or Premium ICE. Includes fuel burning heater Timed Climate only with High & Premium ICE. Includes fuel burning heater. | £1,860.00 £700.00 £1,020.00 £235.00 S | £700.00 £1,020.00 | £700.00 £1,020.00 £235.00 | S £320.00 £235.00 | £1,000.00 £320.00 £235.00 £405.00 |
| 047AB 055AC 060AD 060AY 062AA 064CW | Privacy Glass Locking Wheel Nuts Roof Rails (Black Finish) Roof Rails - Extended (Black Finish) Tyre Pressure Monitoring System (TPMS) BI - Xenon Headlamps with Signature Daytime Running Lights | | \$ \$ £170.00 £400.00 \$ \$ £710.00 | S £170.00 £400.00 S | S S £230.00 S | S S | £405.00 |
| 064DE 064DI 064EC 065AE | Halogen Headlamps with single Day Time Running Lamp Adaptive Xenon Headlamps with Signature daytime Running Lamps Interior Mood Lighting Manual Cruise Control | | £710.00 S P15 NA S | S | NA | | N/ N/ |
| 066AC 074HQ 074PB | Passive Entry/Push Button Start Commercial Lux Pack (P15) Exterior Detection Pack (P11) | See Pack Content Tab for feature content. Only available with High & Premium ICE. See Pack Content Tab for feature content. Only available with Powerfold Mirrors (031BC) and Rear View Camera | S | NA NA | | | N/ |
| 075EC | Wade Sensing | Only available with 031BC Powerfold Mirrors, Front and rear parking aid (086EG and 0806EH), High or Premium ICE. When 086GF Blind Spot Monitoring with Reverse Traffic Detection and 086GC Surround camera are freestanding options, 075EC Wade Sensing must be fitted with 086CG Surround CAmera and 086GF Blind Spot Monitoring with Reverse Traffic Detection | £750.00 | NA | £750.00 | £750.00 | £750.00 |
| 076DM 079BH 079BO | Volumetric Alarm Premium Carpet Mats (front and rear) Front and Rear Premium Carpet Mats with Contrast Edging | | P11 S £85.00 £170.00 | S NA | \$ £85.00 | | P11 2 NA |
| 086EH 086EG 086FA 086GC | Rear Parking Aid Front Parking Aid Rear View Camera Surround Camera System | Only available with High & Premium ICE, 086EH Rear parking Aid & 031BC Powerfold Mirrors or Powerfold mirrors with Memory. Engineering requirement to include proximity mirrors. | £170.00 S S £360.00 £1.015.00 | S £270.00 NA | S S £360.00 | S S S | |
| 086GF 087AA | Reverse Traffic Detection with Blind Spot Monitor and Closing Vehicle Sensing HDD Navigation | Only available with 031BC Powerfold Mirrors and High or premium ICE and 086FA Rear View Camera or Surround Camera Only available with High and Premium ICE. Includes off- | £1,015.00 P11 | | | £715.00 P11 | £715.00 |
| 088CI 088EX | Straight Grained Walnut Trim Finisher Grand Black Lacquer Trim Finisher | road navigation, Voice 'Say What You See' and Traffic Messaging ChannelTMC where available. Only includes 4x4i on derivatives fitted with Twin Speed transfer box Not available with Ivory Seats. Comes with 032EF Leather Steering Wheel with Gloss Black Inserts | S NA NA | | £350.00 | | NCC |
| 088GW 088HM 088HN 094AA | Grand Ivory Veneer Trim Finisher Cosmic Trim Finisher Meteor Trim Finisher Smokers Pack On Board Television- Front | Only available with ebony or Ivory seat colours | NA NA NA S | | £505.00 | £155.00 | NCC N/ |
| 129AA 129AD | Rear Seat Entertainment System inc. White Fire Cordless Headphones | Only available with Navigation and High & Premium ICE Only available with 7 seats and Electric Seats (with or without memory) Navigation or Autostrasse | £25.00 £510.00 | | | | £25.00 |
| 129AA | | | | NA | £510.00 | £510.00 | |
| 129AA 129AD | | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse | ESID.00 NA NA HSCH 250HC Discovery 3.0L SDV6 | NA NA NA | £510.00 NA HSVH 250FR | £510.00 £2,300.00 HSVH 250FS | £25.00 |
| 129AA 129AD | Rear Seat Entertainment System inc. White Fire Cordless Headphones acks - List Price exc. VAT Model Code | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse | £510.00 NA HSCH 250HC | NA NA NA NA Discovery 3.0L SDV6 Diesel 4WD Auto SE Price | ESID.00 NA NA HSVH 250FR Discovery 3.0L SDV6 Diesel 4WD Auto SE Tech Price | £510.00 £2,300.00 £2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WD Auto HSE Price | £25.00 |
| 129AA 129AD Options and Pa Feature Code | Rear Seat Entertainment System inc. White Fire Cordless Headphones acks - List Price exc. VAT Model Code Pack Code Convenience Pack (P9) | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Image: Comments and Care Points Image: Comments and Care Points See Pack Content Tab for feature content. See Pack Content Tab for features in VISTA. All other derivatives display Bright Pack 017AF See Pack Content Tab for feature content. Only available with Xenon Headlamps 064CW or 064CS, or with Adaptive Xenon Headlamps 064DI or 064DJ. Includes | ES10.00 NA NA HSCH 250HC Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price NA | NA NA NA NA Discovery 3.0L SDV6 Diesel 4WD Auto SE Price | ESID.00 NA NA HSVH 250FR Discovery 3.0L SDV6 Diesel 4WD Auto SE Tech Price | £510.00 £2,300.00 £2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WD Auto HSE | £25.00 g g g g g g g g g g g g g g g g g g |
| 129AA 129AD 129AD Options and Pa Options and Pa Feature Code 017AE 017AE 017AF 017AF 017AF 017AF 017AF 017AC 019AT 022AZ 024BC 024BC 024BC | Rear Seat Entertainment System inc. White Fire Cordless Headphones acks - List Price exc. VAT Model Code Pack Code Description Convenience Pack (P9) Bright Pack (P5) Commercial Convenience Pack (P7) Sunroof-Electric, till/slide front glass and fixed glass Alpine roof Rear Air Conditioning Metallic Paint Solid Paint Premium Metallic Paint | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Comments and Care Points Comments and Care Points See Pack Content Tab for feature content. See Pack Content Tab for feature content. Constituant Pack Contents Standard on Commercial XS and appear seperately in Standard Features in VISTA. All other derivatives display Bright Pack 017AF See Pack Content Tab for feature content. Only available with Xenon Headlamps 064CW or 064CS, or with | ES10.00 NA NA HSCH 250HC Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price NA | NA NA NA NA NA HSVH 250CS Discovery 3.0L SDV6 Diesel 4WD Auto SE Price £116.67 S NA £895.83 £595.83 £500.00 S | <u>ــــــــــــــــــــــــــــــــــــ</u> | £510.00 £2,300.00 £2,300.00 HSVH 1 Discovery 3.0L Discovery 3.0L SDV6 Diesel 4WD Auto HSE NA S NA S S S NA S S NA NA S S S S S S S S NA NA NA S | £25.00 g g g g g g g g g g g g g g g g g g |
| 129AA 129AD Options and P Feature Code 017AE 017AF 017AF 017AO 019AT 022AZ 024AZ 024BC | Rear Seat Entertainment System inc. White Fire Cordless Headphones acks - List Price exc. VAT Model Code Pack Code Description Convenience Pack (P9) Bright Pack (P5) Commercial Convenience Pack (P7) Sunroof-Electric, tilt/slide front glass and fixed glass Alpine roof Rear Air Conditioning Metallic Paint | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Image: Comments and Care Points Image: Comments and Care Points See Pack Content Tab for feature content. See Pack Content Tab for features in VISTA. All other derivatives display Bright Pack 017AF See Pack Content Tab for feature content. Only available with Xenon Headlamps 064CW or 064CS, or with Adaptive Xenon Headlamps 064DI or 064DJ. Includes | LISIO.00 KSINA NA NA HSCH 250HC Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price NA S S NA S NA S NA | NA NA NA NA NA HSVH 250CS Discovery 3.0L SDV6 Diesel 4WD Auto SE Price S E116.67 S NA £895.83 £595.83 £595.83 £595.83 S | <u>ــــــــــــــــــــــــــــــــــــ</u> | £510.00 £2,300.00 £2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WDD Auto HSE Price NA S | E25.00 E25.00 HSVH 250HB Discovery 3.0L SDV6 Diesel 4WD Auto HSE Lux Price NA SE SDV6 Diesel AWD Auto HSE Lux SDV6 Diesel AWD Auto HSE Lux SDV6 Diesel AWD Auto HSE SDV6 Diesel SDV6 DIESEL |
| 129AA 129AD Options and Pa Feature Code 017AE 017AE 017AF 017AF 017AF 017AF 017AF 017AO 019AT 022AZ 024AZ 024BC 024BR 025DY 025JB | Rear Seat Entertainment System inc. White Fire Cordless Headphones acks - List Price exc. VAT Model Code Pack Code Description Convenience Pack (P9) Bright Pack (P5) Commercial Convenience Pack (P7) Sunroof-Electric, tilt/slide front glass and fixed glass Alpine roof Rear Air Conditioning Metallic Paint Solid Paint Premium Metallic Paint Bluetooth Phone Connection Home Link DAB Radio | Comments and Care Points See Pack Content Tab for feature content. See Pack Con | E 510.00 NA NA NA HSCH 250HC Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price NA S S NA NA E 500.00 S £1,333.33 S | NA NA NA NA NA HSVH 250CS Discovery 3.0L SDV6 Diesel 4WD Auto SE £116.67 \$ S \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | £510.00 NA NA NA NA NA Discovery 3.0L SDV6 Diesel 4WD Auto SE Tech NA Price NA S S S S S S S S S S S S S S S S S S | £510.00 £2,300.00 £2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WD Auto HSE DV6 Diesel 4WD Auto HSE NA Price NA Price NA S Auto HSE Auto HSE C Auto S Auto S Auto S Auto S Auto S S Auto S | £25.00 |
| 129AA 129AD Options and Pa Feature Code 017AE 017AE 017AF 017AF 017AF 017AO 019AT 022AZ 024AZ 024BC 024BC 024BR 025DY 025EB 025LM | Rear Seat Entertainment System inc. White Fire Cordless Headphones acks - List Price exc. VAT Model Code Pack Code Description Convenience Pack (P9) Bright Pack (P5) Commercial Convenience Pack (P7) Sunroof-Electric, tilt/slide front glass and fixed glass Alpine roof Rear Air Conditioning Metallic Paint Sluetooth Phone Connection Home Link DAB Radio Land Rover Audio System Meridian Audio System (380 Watts) | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Only available with 7 seats and Care Points See Pack Content Tab for feature content. See Pack Content Tab for feature content. Constituant Pack Contents Standard on Commercial XS and appear seperately in Standard Features in VISTA. All other derivatives display Bright Pack 017AF See Pack Content Tab for feature content. Only available with Xenon Headlamps 064CW or 064CS, or with Adaptive Xenon Headlamps 064CU or 064DJ. Includes 040AQ Heated Windscreen Washer Jets. Description Description Description Description Description Description Description Description See Pack Automatic Headlamps with High Beam Assist (030NT) on all derivatives and additional Xenon Headlamps (064CW) on SE DAB, DAB+, DMB) Includes 8 speakers, radio, Single Slot CD player, Auxiliary input, 4.2" TFT Colour Display (80 Watts) Includes 11 Speakers, Subwoofer, 380 W Meridian Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. Includes 17 speakers, subwoofer, 825W Meridian | £510.00 NA NA HSCH 250HC Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price NA S S S L S S S L S S S S S S £204.17 S L S L NA £204.17 S NA £201.67 S | NA NA NA NA NA HSVH 250CS Discovery 3.0L SDV6 Diesel 4WD Auto SE Price £116.67 S S £895.83 £595.83 £595.83 £595.83 £500.00 S £1,333.33 S £1,041.67 NA NA S \$ <td><u>ــــــــــــــــــــــــــــــــــــ</u></td> <td>£510.00 £2,300.00 F2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WD Auto HSE Price NA Price NA S £595.83 S £595.83 NCO S £833.33 S £833.33 S £204.17 S £204.17 S £204.17 S £204.17 S</td> <td>£25.00</td> | <u>ــــــــــــــــــــــــــــــــــــ</u> | £510.00 £2,300.00 F2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WD Auto HSE Price NA Price NA S £595.83 S £595.83 NCO S £833.33 S £833.33 S £204.17 S £204.17 S £204.17 S £204.17 S | £25.00 |
| 129AA 129AD 129AD Options and Pa Feature Code 017AE 017AE 017AF 017AF 017AO 019AT 024AZ 024AZ 024BC 024BR 025DY 025EB 025LN 025LN 025LN 025LN 025LN 025LN 025LN 025LN 025LN 025LN 025LN | Rear Seat Entertainment System inc. White Fire Cordless Headphones acks - List Price exc. VAT Model Code Pack Code Description Convenience Pack (P9) Bright Pack (P5) Commercial Convenience Pack (P7) Sunroof-Electric, till/slide front glass and fixed glass Alpine roof Rear Air Conditioning Metailic Paint Solid Paint Premium Metailic Paint Bluetooth Phone Connection Home Link DAB Radio Land Rover Audio System Meridian Audio System (825W) In Control Apps Electronic Air Suspension Rear Aile Locking Differential Towing Pack 13 P IN (Lik T0 T9pe) Towing Pack 13 P IN (Lik T0 T9pe) Towing Pack 13 P IN (Lik T0 T9pe) Spare Wheel Steel Reduced Section 20" 5 spilt-spoke Style 510 with Diamond Turned and Gloss Black Finish | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Only available with 7 seats and Care Points See Pack Content Tab for feature content. See Pack Content Tab for feature content. See Pack Content Tab for feature content. Constituant Pack Contents Standard on Commercial XS and appear seperately in Standard Features in VISTA. All other derivatives display Bright Pack 017AF See Pack Content Tab for feature content. Only available with Xenon Headlamps 064CW or 064CS, or with Adaptive Xenon Headlamps 064Dl or 064DJ. Includes 040AQ Heated Windscreen Washer Jets. Description Includes 8 speakers, radio, Single Slot CD player, Auxiliary input, 4.2" TFT Colour Display (80 Watts) Includes 11 Speakers, Subwoofer, 380 W Meridian Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. Includes 11 Speakers, subwoofer, 825W Meridian Surround Sound System with radio and single slot CD player, Single USB & Scroll iPod connectivity, MP3 disc and File Compatibility. Includes 17 speakers, subwoofer, 825W Meridian Surround Sound System with radio and single slot CD player, Single USB & Scroll iPod connectivity, MP3 disc and File Compatibility. Only available with High & Premium ICE. Formally known as Connect and View. | LISCH NA HSCH 250HC Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price NA S S S S S S S S S S S S S S S S S S | NA NA NA NA HSVH 250CS Discovery 3.0L SDV6 Diesel 4WD Auto SE Price £116.67 S £895.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £500.00 S £1,041.67 NA NA NA S £204.17 S £1,041.67 S £204.17 S £204.17 S £204.17 S £204.17 S £200.00 £425.00 £425.00 £425.01 £154.17 | £510.00 NA NA NA SUSCOVERY 3.0L SDV6 Diesel 4WD Auto SE Tech NA Price NA S S £1,333.33 £595.83 £500.00 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | £510.00 £2,300.00 £2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WD Auto HSE NA Price NA S 1 250FS S NA S 1 Auto HSE NA S £595.83 NA \$ £204.17 S £201.17 S | £25.00 |
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| 129AA 129AD 12 | Rear Seat Entertainment System inc. White Fire Cordless Headphones acks - List Price exc. VAT Model Code Pack Code Description Convenience Pack (P9) Bright Pack (P5) Commercial Convenience Pack (P7) Sunroof-Electric, titl/Silde front glass and fixed glass Alpine roof Rear Air Conditioning Metallic Paint Solid Paint Premium Metallic Paint Biluetooth Phone Connection Horne Link DAB Radio Land Rover Audio System Meridian Audio System (380 Watts) Meridian Surround Audio System (825W) In Control Apps Electronic Air Suspension Rear Axle Locking Differential Towing Pack 12N 7 PIN (UK Type) Spare Wheel Steel Reduced Section 20° 5 Spilt-Spoke Style 510 with Diamond Turned and Gloss Black Finish 19° Aloy 7 Spoke Style 510 with High Gloss Black Finish 19° Aloy 7 Spoke Style 703 | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse See Pack Content Tab for feature content. See Pack Content Tab for feature content. Constituant Pack Contents Standard on Commercial XS and appear seperately in Standard Features in VISTA. All other derivatives display Bright Pack 017AF See Pack Content Tab for feature content. Only available with Xenon Headlamps 064CW or 064CS, or with Adaptive Xenon Headlamps 064Dl or 064Dl. Includes 040AQ Heated Windscreen Washer Jets. Includes 8 speakers, radio, Single Slot CD player, Auxiliary input, 4.2" TFT Colour Display (80 Watts) Includes 11 Speakers, Subwoofer, 380 W Meridian Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. Includes 11 Speakers, Subwoofer, 825W Meridian Surround Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. Includes 17 speakers, subwoofer, 825W Meridian Surround Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. Includes 17 speakers, subwoofer, 825W Meridian Surround Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. Includes 17 speakers, subwoofer, 825W Meridian Surround Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. Includes variable ride heig | £510.00 NA NA HSCH 250HC Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price NA S S S S L S S L S S S S S L S L S L S L S L NA £204.17 S L S L NA £204.17 S NA £204.17 S L NA £204.17 S S L S S L S <td>NA NA NA NA NA NA 250CS Discovery 3.0L SDV6 Diesel 4WD Auto SE £1116.67 £116.67 S £1,333.33 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £500.00 S £1,333.33 S \$ £1,333.33 S \$ £1,333.33 S \$ £1,333.33 S \$ £1,041.67 S £1,041.67 S £1,041.67 S £1,041.67 S £1,041.67 S £1,016.67 S \$ £1,016.67 S \$ £1,016.67 S \$ £1,016.83 £170.83 £170.83 £170.83 £170.83</td> <td>£510.00 NA NA HSVH 250FR Discovery 3.0L SDV6 Diesel 4WD Auto SE Tech NA £895.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £500.00 \$ £1,333.33 \$ £1,041.67 £204.17 \$ £1,041.67 £291.67 \$ £1,041.67 \$ £1,041.67 \$ £1,041.67 \$ \$ £1,016.67 \$ \$ \$ £1,016.67 \$ £170.83 £845.83</td> <td>£510.00 £2,300.00 £2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WD Auto HSE NA S 1 Auto HSE NA S £595.83 NA S £595.83 NA S £595.83 NA S £204.17 S £201.17 S £8</td> <td>£25.00</td> | NA NA NA NA NA NA 250CS Discovery 3.0L SDV6 Diesel 4WD Auto SE £1116.67 £116.67 S £1,333.33 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £500.00 S £1,333.33 S \$ £1,333.33 S \$ £1,333.33 S \$ £1,333.33 S \$ £1,041.67 S £1,041.67 S £1,041.67 S £1,041.67 S £1,041.67 S £1,016.67 S \$ £1,016.67 S \$ £1,016.67 S \$ £1,016.83 £170.83 £170.83 £170.83 £170.83 | £510.00 NA NA HSVH 250FR Discovery 3.0L SDV6 Diesel 4WD Auto SE Tech NA £895.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £500.00 \$ £1,333.33 \$ £1,041.67 £204.17 \$ £1,041.67 £291.67 \$ £1,041.67 \$ £1,041.67 \$ £1,041.67 \$ \$ £1,016.67 \$ \$ \$ £1,016.67 \$ £170.83 £845.83 | £510.00 £2,300.00 £2,300.00 HSVH 250FS Discovery 3.0L SDV6 Diesel 4WD Auto HSE NA S 1 Auto HSE NA S £595.83 NA S £595.83 NA S £595.83 NA S £204.17 S £201.17 S £8 | £25.00 |
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Spill Spoke Style 511 Auto High Beam Assist | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse See Pack Content Tab for feature content. See Pack Content Tab for feature content. See Pack Content Tab for feature content. Constituant Pack Contents Standard on Commercial XS and appear seperately in Standard Features in VISTA. All other derivatives display Bright Pack Ol 7AF See Pack Content Tab for feature content. Only available with Xenon Headlamps 064CW or 064CS, or with Adaptive Xenon Headlamps 064CW or 064CS, or with Adaptive Xenon Headlamps 064DI or 064CS, or 064CS, 040AQ Heated Windscreen Washer Jets. Requires Automatic Headlamps with High Beam Assist (030NT) on all derivatives and additional Xenon Headlamps 064CW or 064CS, or 084CW, 1064CW) on SE Includes 8 speakers, radio, Single Slot CD player, Auxiliary input, 4.2" TFT Colour Display (80 Watts) Includes 11 Speakers, Subwoofer, 826W Meridian Sound System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and File Compatibility. Includes 17 speakers, subwoofer, 825W Meridian Surd System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and file compatibility. Includes 17 speakers, subwoofer, 825W Meridian Surd System with radio and single slot CD player, Single USB & scroll iPod connectivity, MP3 disc and file compatibility. Includes variable ride height and Terrain Response Includes variable ride height and Terrain Response Includes variable with 19" wheels. 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| 129AA 129AD 12 | Rear Seat Entertainment System Inc. While Fire Cordless Headphones acks - List Price exc. VAT Model Code Pack Code Convenience Pack (P9) Bright Pack (P5) Bright Pack (P5) Commercial Convenience Pack (P7) Sunroof-Electric. tit/silde front glass and fixed glass Alpine roof Rear Air Conditioning Metallic Paint Solid Paint Premium Metallic Paint Buetooth Phone Connection Home Connection Meridian Audio System (825W) In Control Apps Electronic Air Suspension Rear Axle Locking Differential Towing Pack 13 P FIN (UK Type) Spare Wheel Allor FUI Size Spare Wheel Kill Spoke Style 510 with Diamond Turned and Gloss Black Finish 19" 10 Spoke Style 103 20" 5 split Spoke Style 103 < | Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse Only available with 7 seats and Electric Seats (with or without memory), Navigation or Autostrasse See Pack Content Tab for feature content. Adaptive Xenon Headlamps 064CW of 064CS, or with Adaptive Xenon Headlamps 064CU of 064CS, or with Adaptive Xenon Headlamps 064DU of 064CS, or with Adaptive Xenon Headlamps 064CW of 064CS, or with Madaptive Xenon Headlamps 064CU of 064CS, or with Madaptive Xenon Headlamps 064CW on Set (DAB, DAB+, DMB) Includes 3 speakers, radio, Single Slot CD player, Auxiliary input, 4.2" TFT Colour Display (80 Watts) Includes 11 Speakers, Subwoofer, 380 W Meridian Sound System with radio and single slot CD player, Single US& & scroll iPod connectivity, MP3 disc and File Compatibility. Only available with High & Premium ICE. Formally known as Connect and View. Includes variable ride height and Terrain Response Includes variable ride height and Terrain Response Includes variable with 19" wheels Pirelli Scorpion Zero Tyres. Standard w | £510.00 NA HSCH 250HC Discovery 3.0L SDV6 Diesel 4WD Auto Commercial XS Price NA \$ | NA NA NA NA NA SUV6 Diesel WD Auto SE Price £116.67 £116.67 S £1,333.33 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £1,333.33 S £1,333.33 S £1,333.33 S £1,041.67 S \$ £1,041.67 S \$ £1,041.67 S \$ £1,041.67 S \$ £1,041.67 S \$ £1,041.67 S \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | £510.00 NA NA SVH 250FR Discovery 3.0L SDV6 Diesel 4WD Auto SE Tech NA £895.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £595.83 £204.17 S £204.17 S £204.17 S £1,041.67 £291.67 S £1,041.67 S £1,041.67 S £1,041.67 S £1,041.67 NA \$ £1,016.67 NA \$ £1,016.67 NA \$ £1470.83 £845.83 £129.17 | £510.00 £2,300.00 £2,300.00 HSVH 250FS Discovery 3.0L Discovery 3.0L SDV6 Diesel 4WD Auto HSE Price NA S £595.83 NA £595.83 NA £595.83 NA £204.17 S £845.83 ANA P4 NA P4 NA S £845.83 S £845.83 S £845.83 S £845.83 S <t< td=""><td>£25.00</td></t<> | £25.00 |
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| | Pack Name | Care Points | | |
|--------|--|--|--------------|-------------|
| 017AE | Convenience Pack (P9) | | | |
| | Illuminated Vanity Mirrors (031CE) | | | |
| | Rear Luggage Net (135AA) | | | |
| | | | | |
| 017AF | Bright Pack (P5) | | | |
| | Door Puddle and Footwell Lamps (064BN/030CV) | | | |
| | Front Fog Lamps (064AP) | | | |
| | Headlamps-Automatic (064CY) | | | |
| | Headlamp Powerwash (064BV) | | | |
| | Interior Rear View Mirror-Auto Dimming (031CG) | | | |
| | Windscreen-Rain Sensing Wipers (030CQ) | | | |
| 01740 | | | | |
| 017AO | Commercial Convenience Pack (P7) | | | |
| | Automatic Headlamps (064CY) | | | |
| | Door Puddle and Footwell Lamps (064BN/030CV) | | | |
| | Front Fog Lamps (064AP) Front Parking Aid (086EG) | | | |
| | Headlamp Powerwash (064BV) | | | |
| | Heated Windscreen (040AK) | | | |
| | Interior Rear View Mirror with Auto–Dimming (031CG) | | | |
| | | | | |
| | Rain Sensing Windscreen Wipers (030CQ) | | | |
| 13200 | Extended Leather Back (B10) | | | |
| 032CG | Extended Leather Pack (P10) Windsor Leather Door Armrosts (0221C) | | | |
| | Windsor Leather Door Armrests (033IG) Windsor Leather Door Grab Handles | | | |
| | Windsor Leather Door Top Rolls (090DH) | | | |
| | | | | |
| | Windsor Leather Fascia Topper Pad (088EZ) | | | |
| 032DE | Exterior Upgrade Pack | | | |
| UJZDE | Colour Coded Wheel Arches | | | |
| | Colour Coded Wheel Arches | | | |
| | Colour Coded Rear Applique Panel | | | |
| | Oberon Door Handles | | | |
| | Brunel Fender Vents | | | |
| | Brunel Grille Mesh | | | |
| | Dark Techno Silver Tow-eye Cover | | | |
| | Dark rechno shver row-eye cover | | | |
| 032EG | Premium Upgrade Pack | | | |
| 05210 | Colour Coded Wheel Arches | | | |
| | Colour Coded Rear Bumper | | | |
| | Colour Coded Rear Applique Panel | | | |
| | Colour Coded Near Apprique Failer | | | |
| | Atlas Fender Vents | | | |
| | Atlas Grille Mesh | | | |
| | White Silver Tow–eye cover | | | |
| | | | | |
| 032EE | Black Design Pack (P4) | When removing Pack, dealer must positively | | |
| | | select Standard/Required wheel. When | | |
| | | removing pack, dealer must positively select | | |
| | | Standard Roof Rails. | | |
| | | | | |
| | Anthracite Tow Eye Cover (028SC) | | | |
| | Black Bonnet Script (057IJ) | | | |
| | Black Discovery Tailgate Script (057IG) | | | |
| | Narvik Black Door Handles (080DR) | | | |
| | Narvik Black Fender Vents (080ED) | | | |
| | Narvik Black Grille Mesh (064EM) | | | |
| | Narvik Black Mirror Caps | | | |
| | Full length roof rails (black finish) (060AY) | | | |
| | Privacy Glass (Rear of B Posts) (047AB) | | | |
| | 20–Inch 5–Spoke Black Alloy Wheel (029SP) | | | |
| | 25 men 3 Spore black Alloy Wileel (U233F) | | | |
| 041CB | Vision Assist Pack (P15) | | | |
| U-ICD | Auto high beam assist (030NT) | | | |
| | Adaptive Xenon (064DI) | | | |
| | Cornering lamps (064CX) | | | |
| | Surround Camera (086GC) | | | |
| | Integrated approach lamps (064DD) | | | |
| | Powerfold mirrors (031BC) | | | |
| | Proximeter mirror camera (031CU) | | | |
| | | | | |
| 074HQ | Commercial Lux Pack (P8) | | | |
| עוודיי | Cruise Control (065AE) | | | |
| | | Includes 11 Speakers, Subwoofer, Radio, Singl | | aver 7" To. |
| | Meridian Audio System (380W High ICE) (025LM) Leather Seats (033AS) | includes II speakers, subwooler, Raulo, Singi | | ayei, / IOI |
| | | Includes Off-Road navigation, Voice 'Say What | You See' an | d Traffic M |
| | HDD Navigation (087AA) | includes OII-Road navigation, voice Say What | rou see an | u Trattic M |
| 17/100 | Exterior Detection Back (B11) | | | |
|)74PB | Exterior Detection Pack (P11) Reverse Traffic Detection with Blind Spot Monitoring and Closing | | | |
| | Vehicle Sensing (086GF) | Only available with 021PC Dewarfold Mirrors | nd Wigh or 1 | Dramium 10 |
| | | Only available with 031BC Powerfold Mirrors a | | |
| | Wade Sensing (075EC) | Only available with 031BC Powerfold Mirrors, I | ront and Ke | ai rarking |
| | | | | |

| COLOUR AND TRIM RECOMMENDATIONS | | | | | | | | | | |
|---|------------------------------------|----------------------|-------------------|----------------------------|-------------|----------------|---------------------------------|----------------|-------------------------|------------------------------|
| | | | | COLOUR WAY | EBONY | IVORY/EBONY | ALMOND/ ARABICA | ARABICA/ALMOND | DUAL-TONE | OPTION CODES: |
| | | | | SEAT COLOUR | EBONY | IVORY | ALMOND | ARABICA | EBONY/CIRRUS | Solid Paint 024BC |
| | | | | STITCHES | LUNAR | IVORY | NUTMEG | NUTMEG | CIRRUS (On Ebony parts) | Metallic Paint 024AZ |
| | | | | CARPET | EBONY | EBONY | NUTMEG | NUTMEG | EBONY | Premium Metallic Paint 024BR |
| | | NAS | | FASCIA TOP | EBONY | EBONY | ARABICA ALMOND (Cloth Seats) | ARABICA | EBONY | |
| | Paint Type | NAS Paint type | LRC | DOOR UPPER TRIM | EBONY | EBONY | ARABICA (Leather seats) | ARABICA | EBONY | |
| | | type | | DOOR INSERTS | EBONY | EBONY | ALMOND | ALMOND | CIRRUS | |
| | | | | CENTRE CONSOLE/CONSOLE LID | EBONY/EBONY | EBONY/IVORY | ALMOND/ALMOND | ALMOND/ALMOND | EBONY | |
| | | | | CLOTH | TCA | NA NA | TGT | NA | NA | |
| | | | | LEATHER WINDSOR LEATHER | TCB TEQ | NA TLB | TGU TGV | NA TLA | NA TOR | |
| ntree Green | M | SP2 | 866 | WINDSOR LEATHER | TEQ | | 160 | | | |
| e Blue | M | c | 942 | | | | | | | |
| rolo Black * | PM | SP3 | 861 | | | | | | | |
| rossa* | РМ | SP3 | 871 | | | | | | | |
| | | | | | | | | | | |
| ong White (Replaces Barossa @ 15.5MY-N/A until 15.5MY) | PM | SP2 | 2201 | | | | | | | |
| useway Grey | PM | SP3 | 950 | | | | | | | |
| ablis | M | SP2 | 945 | | | | | | | |
| rris Grey | M | С | 873 | | | | | | | |
| enze Red | M | SP2 | 868 | | | | | | | |
| ontalcino Red (Replaced Nara Bronze)* | M | C | 952 | | | | | | | |
| ji White | S | c | 603 | | | | | | | |
| vana | РМ | SP3 | 865 | | | | | | | |
| lus Silver | м | С | 863 | | | | | | | |
| ikoura (Replaced Ipanema Sand) * | М | С | 997 | | | | | | | |
| uba (Replaced Luxor) * | РМ | SP3 | 995 | | | | | | | |
| riana Black* | РМ | SP3 | 860 | | | | | | | |
| otia Grey | М | SP2 | 943 | | | | | | | |
| ntorini Black | М | SP1 | 820 | | | | | | | |
| | Recommended | | | | | | | | | |
| | | | | | | | | | | |
| | Not available | _ | | | | | | | | |
| Barolo Black, Barossa and Mariana Black not available in | combination with the Black F | Packs (Rec | ommendation | from Design) | | | | | | |
| Iontalcino Red, Kaikoura Stone and Aruba: first order cal | June for Week 34/35 Introdu | ction | | | | | | | | |
| ommercial XS only available in Ebony trim | | | | | | | | | | |
| | Calid Daint | | | | | | | | | |
| | Metallic Paint | | | | | | | | | |
| PM | Premium Metallic Paint | | | | | | | | | |
| PTION CODES: | | | | | | | | | | |
| lid Paint | 024BC | | | | | | | | | |
| etallic Paint emium Metallic Paint | 024AZ 024BR | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Trim Code TCA | Material Cloth | | Seat Ebony | Commercial N/A | SE S | SE TECH N/A | HSE N/A | HSE LUX N/A | | |
| тсв | Leather | | Ebony | S | 0 | S | N/A | N/A | | |
| TEQ TGT | Windsor Leather Cloth | | Ebony Almond | N/A N/A | N/A S | N/A N/A | S N/A | S N/A | | |
| TGU | Leather | | Almond | N/A | 0 | S | N/A | N/A N/A | | |
| TGV TLA | Windsor Leather Windsor Leather | | Almond Arabica | N/A N/A | N/A N/A | N/A N/A | S S | S S | | |
| TLB | Windsor Leather | | lvory | N/A | N/A | N/A | S S | S S | | |
| TOR | Windsor Leather | | Ebony/Cirrus | N/A | N/A | N/A | S S | S S | | |
| 032CG | Extended Leather Pack | | | N/A | N/A | N/A | 0 | S | | |

| | | | | COLOUR WAY | EBONY | IVORY/EBONY | ALMOND/ ARABICA | ARABICA/ALMOND | DUAL-TONE | OPTION CODES: |
|--|------------------------------------|---------------|-----------------------|----------------------------|-------------|-------------|---------------------------------|----------------|-------------------------|------------------------------|
| | | | | SEAT COLOUR | EBONY | IVORY | ALMOND | ARABICA | EBONY/CIRRUS | Solid Paint 024BC |
| | | | | STITCHES | LUNAR | IVORY | NUTMEG | NUTMEG | CIRRUS (On Ebony parts) | Metallic Paint 024AZ |
| | | | | CARPET | EBONY | EBONY | NUTMEG | NUTMEG | EBONY | Premium Metallic Paint 024BR |
| | | NAS | | FASCIA TOP | EBONY | EBONY | ARABICA ALMOND (Cloth Seats) | ARABICA | EBONY | |
| | Paint Type | Paint type | LRC | DOOR UPPER TRIM | EBONY | EBONY | ARABICA (Leather seats) | ARABICA | EBONY | |
| | | type | | DOOR INSERTS | EBONY | EBONY | ALMOND | ALMOND | CIRRUS | |
| | | | | CENTRE CONSOLE/CONSOLE LID | EBONY/EBONY | EBONY/IVORY | ALMOND/ALMOND | ALMOND/ALMOND | EBONY | |
| | | | | CLOTH | TCA | NA | TGT | NA | NA | |
| | | | | LEATHER WINDSOR LEATHER | TCB TEQ | NA TLB | TGU TGV | NA TLA | NA TOR | |
| tree Green | м | SP2 | 866 | WINDSOK LEATHER | TEQ | | 160 | | TOR | |
| | M | | | | | | | | | |
| re Blue | M | C | 942 | | | | | | | |
| olo Black * | PM | SP3 | 861 | | | | | | | |
| ossa* | РМ | SP3 | 871 | | | | | | | |
| ong White (Replaces Barossa @ 15.5MY-N/A until 15.5MY) | РМ | SP2 | 2201 | | | | | | | |
| iseway Grey | РМ | SP3 | 950 | | | | | | | |
| ablis | М | SP2 | 945 | | | | | | | |
| rris Grey | М | с | 873 | | | | | | | |
| enze Red | М | SP2 | 868 | | | | | | | |
| ontalcino Red (Replaced Nara Bronze)* | M | c | 952 | | | | | | | |
| ji White | | | 603 | | | | | | | |
| | | | | | | | | | | |
| ivana | PM | SP3 | 865 | | | | | | | |
| dus Silver | M | C | 863 | | | | | | | |
| aikoura (Replaced Ipanema Sand) * | M | C C | 997 | | | | | | | |
| uba (Replaced Luxor) * | РМ | SP3 | 995 | | | | | | | |
| iriana Black* | РМ | SP3 | 860 | | | | | | | |
| cotia Grey | М | SP2 | 943 | | | | | | | |
| antorini Black | М | SP1 | 820 | | | | | | | |
| | Docommonded | | | | | | | | | |
| | | | | | | | | | | |
| | Not available | | | | | | | | | |
| arolo Black, Barossa and Mariana Black not available in c | ombination with the Black P | acks (Rec | ommendation | from Design) | | | | | | |
| | | | | | | | | | | |
| Iontalcino Red, Kaikoura Stone and Aruba: first order call . | June for Week 34/35 Introdu | ction | | | | | | | | |
| mmercial XS only available in Ebony trim | | | | | | | | | | |
| S | Solid Paint Metallic Paint | | | | | | | | | |
| PM | Premium Metallic Paint | | | | | | | | | |
| | | | | | | | | | | |
| PTION CODES: | 22/22 | | | | | | | | | |
| olid Paint etallic Paint | 024BC 024AZ | | | | | | | | | |
| emium Metallic Paint | 024BR | | | | | | | | | |
| | | | | | | | | | | |
| Trim Code | Material | | Seat | Commercial | SE | SE TECH | HSE | HSE LUX | | |
| ТСА | Cloth | | Ebony | N/A | S | N/A | N/A | N/A | | |
| TCB TEQ | Leather Windsor Leather | | Ebony Ebony | S N/A | 0 N/A | S N/A | N/A S | N/A S | | |
| TGT | Cloth | | Almond | N/A | S | N/A | N/A | N/A | | |
| TGU TGV | Leather Windsor Leather | | Almond Almond | N/A N/A | 0 N/A | S N/A | N/A S | N/A S | | |
| TLA | Windsor Leather | | Arabica | N/A | N/A | N/A | S | S S | | |
| | | | - | | N1/A | L NI/A | <u> </u> | | | |
| TLB | Windsor Leather Windsor Leather | | Ivory Ebony/Cirrus | N/A N/A | N/A N/A | N/A N/A | 5 | S S | | |

| 15MY Ordering Care Points | | |
|----------------------------------|---------|---|
| SE, SE Tech, HSE, HSE Lux | 032EE | Black pack. Adding and then removing this pack, vista does not return to standard wheels |
| SE, SE Tech, HSE, HSE Lux | 032EE | Black pack. Adding and then removing this pack, vista does not return to 060AD Roof rails, vista retains 060AY extended roof rails |
| SE Tech, HSE, HSE Lux | 029 XX | Adding and removing option wheels, vista does not return to the standard wheel. |
| SE Tech, HSE | 060AY | Extended roof rails. To remove this option, you must select 060AD Roof rails |
| SE Tech, HSE | 025LN | Meridian Surround System. To remove this option, you must positively select 025LM Meridain Audio system |
| HSE, HSE Lux | 043AV | Park Heating with Remote Control. To remove this option you must select 043AH |
| HSE | 064DI | Adaptive Xenon Headlamps. To remove this option, you must positively select 064CW |
| All | 088 XXX | Removing an option veneer, you must positively select the standard/option veneer required |
| XS, HSE, HSE Lux | 074PB | Exterior Detection Pack. For Commercial XS and SE Tech derivatives VISTA will automatically add Surround Camera (086GC). This can be manually downgraded to a Rear View Camera only (086FA) if preferred. |